

The Fine Print



Agents. You've got to love 'em. But when do you have to pay them a commission? The answer to that question depends on a wide variety of circumstances such as where you live and even what type of project you're talking about. The chart below (make sure you check the chart for the area in which you live) will answer these questions. If doubts remain, please do not hesitate to call your local Branch or the Agency staff in either Hollywood or New York. The Hollywood Agency Department can be reached at (323) 549-6745. The New York Agency Department can be reached at (212) 827-1444.

COMMISSION OBLIGATIONS

<i>Original Employment</i>	Los Angeles, Chicago, Detroit, Atlanta, Washington D.C. and Hawaii	New York and all other areas
Television and Theatrical	No commission at scale. For commission to be payable, employment must be at least scale + 10%.	Commission is payable on scale employment.
Commercials	Commission is payable on scale employment.	Commission is payable on scale employment.
<i>Residuals</i>		
Made for Broadcast Television (includes episodic, M.O.W., and animation) on:		
• Prime time	Commission is payable on all prime time reruns if employment contract was overscale (at least scale + 10%).	If original employment is at scale, commission is payable for first and second reruns. If original employment is overscale (at least scale + 10%), commissionable on every rerun.
• Network non-prime time, syndication	Commission is payable only when employment contract provides for overscale residual payment.	If residual is at scale, commission is payable for first and second reruns. If residual is overscale, commissionable on every rerun.
• Foreign	Commission is payable only when employment contract provides for overscale residual payment.	Commission is payable only when employment contract provides for overscale residual payment.
• Theatrical exhibition	Commission is payable only when employment contract provides for overscale residual payment.	Commissionable.
• Basic cable, supplemental markets (includes pay TV & videocassettes/DVDs)	Commission is payable only when employment contract provides for overscale residual payment.	Commissionable.



Made for Basic Cable (includes episodic, M.O.W., and animation) on:		
<ul style="list-style-type: none"> • Basic Cable • Primetime • Network non-primetime, syndication • Theatrical Exhibition 	Commission is payable only when employment contract provides for overscale residual payment.	If residual is at scale, commission is payable for first and second reruns. If residual is overscale, commissionable on every rerun.
<ul style="list-style-type: none"> • Foreign 	Commission is payable only when employment contract provides for overscale residual payment.	Commission is payable only when employment contract provides for overscale residual payment.
<ul style="list-style-type: none"> • Supplemental markets (includes pay TV, videocassettes/DVDs) 	Commission is payable only when employment contract provides for overscale residual payment.	Commissionable.
Made for Theatrical (includes animation) on:		
<ul style="list-style-type: none"> • Free television • Basic cable • Supplemental markets (includes pay TV, videocassettes/DVDs) 	Commission is payable only when employment contract provides for overscale residuals.	Commission is payable only when employment contract provides for overscale residuals.
Commercials:		
<ul style="list-style-type: none"> • Reuse 	Original 21 months. Commission is payable at scale.	Original 21 months. Commission is payable at scale.
<ul style="list-style-type: none"> • Renegotiations 	Only when employment contract provides for overscale payments and does not reduce payment below minimum scale; or guarantee acceptable to performer.	Only when employment contract provides for overscale payments and does not reduce payment below minimum scale; or guarantee acceptable to performer.
No commissions shall be payable on the following, no matter where you live: <ul style="list-style-type: none"> • Travel expenses, living expenses, or per diems • Reimbursement for travel, mileage, wardrobe, special hairdress, etc. • Penalty payments (i.e., late pay, meal period violation, forced call, rest period violations, etc.) 		
Please be advised that if you work under a SAG-approved special agreement, please contact your local guild office to determine rules of commissionability.		